



EKSELANS BY ITS



CORPORATE PRESENTATION

ENTER THE EK WORLD
EXCLUSIVELY FOR PROFESSIONALS

ABOUT US



Ekselans by ITS (EK) is the registered trademark of the company ITS Partner, a company founded in 2011 and dedicated exclusively on the design, development, production and distribution of professional telecommunications electronics.

Although a young company our members pool together over 30 years of experience in the sector, having created and developed leading industrial and R&D companies worldwide. It is particularly this experience which has enabled the EK brand to be present in the market with a range of innovative, competitive products and always with the clear objective of providing solutions to the telecommunications professional.



HEAD OFFICE

Sant Cugat del Vallès, Barcelona



MADRID HEAD OFFICE

Madrid



CANARIAS SUBSIDIARY

Las Palmas G.C.



LOGISTIC CENTRE

Sabadell, Barcelona



R&D CENTERS

-Madrid
-Zaragoza
-San Sebastián
-Las Palmas G.C.



ASSEMBLING AND PRODUCTION LINES

-Barcelona



ASSEMBLING AND PRODUCTION LINES

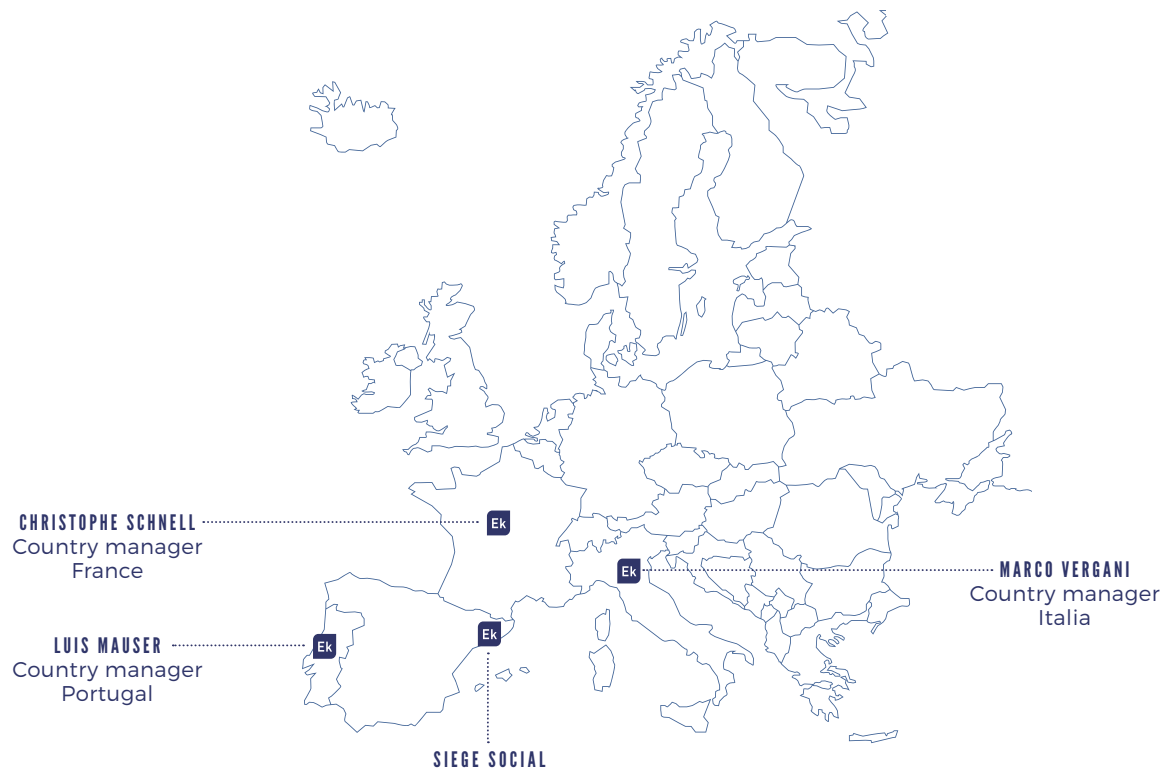
-Barcelona
-Las Palmas G.C.



INTERNATIONAL OFFICES

-Milán (Italia),
-Lisboa (Portugal)
-Toulouse (Francia)

EK SALES REPRESENTATIVES



EK IN THE WORLD

RUI MAÇÃS
Export manager

Having a well-structured commercial policy and which is **geared towards professional distribution**, EK distributes its solutions in over 30 countries. This global vision enables us to draw upon the experience provided by the different international markets, which is reflected in the varied offer that is made available to clients, in many cases with products tailored to the needs of each country.



R&D CENTERS



R&D INVESTMENT



EK carries out significant investment in research, development and technological innovation. Our engineering teams - which have extensive experience in R&D, industrialisation and production of technological solutions - develop products that are manufactured following the highest quality standards. EK products are manufactured using software, electronics and own molds, with European production being over 60% of the turnover.

THE EK RANGE



SMATV



Fiber and LAN



**Receivers, modulators and
remote control extenders**



**CM headend /
transmodulators,
encoders and streamers**



**Hospitality and social health/
iptv servers/ chromecasting/
OTT and operators**



CATV/HFC
optical
transmission-reception



DTT-SAT
transmission over
fiber optics



**GPON - solutions for
hospitality, residential,
industry and smart cities**



Signal Meter



EKOAX
IEthernet over Coaxial



**Wifi, switches, 4g routers
and lan cables**



HOTSPOT
captive portal and



Security



**Video door entry and
access control systems**

INSTALLERS AND EK. WHY CHOOSE US?



- ✓ Exclusive advice for **professionals**
- ✓ Dynamic company with **high investment capacity in development**
- ✓ **Spanish technology company** which invests in its in-house engineering
- ✓ **Classroom-based** and online training for installers
- ✓ **Pre and post sales technical support** for professionals. From the technical office, the responsible product managers of the different product ranges address with the utmost respect and professional rigour any queries which the installers may have.
- ✓ **Objective:** to innovate and offer professional solutions with the greatest possible dynamism, always paying attention to quality and the ability to generate business for our distribution network

WHY CHOOSE US?



European technology company with **a significant R&D investment**



Face-to-face and online training programs **(EK Webinar Academy)**



Best-in-class **technical support**



Commercial approach exclusively **to professionals**



Continuous business growth opportunities with **new technological solutions**



Wide range of solution and real alternative **to others market players**



Excellent **quality/price** relationship and great retail margins



Continuous and qualified **commercial support**



Recognized reliability throughout hundreds of **implemented projects**



Full process support during **new projects deployment.** "Zero problems" policy

BUSINESS AREAS



SMATV distribution, fiber and data in residential and building sector



Video Door Entry and Access Control



Data network and television integration. Professional IPTV and OTT servers



High-speed communication networks in tertiary sector



High-speed communication networks for Industry 4.0



Global telecommunication solutions and multiservice in hospitality sector



Advanced network systems for Smart Cities



Entertainment and remote assistance solutions in Healthcare sector



Professional sensing for industrial and residential environments

OPERATORS AND EK



EK collaborates with over **70 national and international operators**, delivering **high-level** technological solutions: transmodulation and transcoding head-ends equipment, signal encryption systems for secure communications, electronics and interconnection infrastructures on both coaxial as well as FTTH optical fibre, Over-The-Top systems, ...



GPON AND OPTICAL FIBRE



OTT - WIFI STREAMING SERVICES



EKOAX, COAXIAL INTERNET



NETWORK AUDIT SYSTEMS



IP TELEPHONY DISTRIBUTION
PLATFORM



CATV / HFC

HOSPITALITY SECTOR AND EK



EK offers the **hotel sector** with a wide range of **technological solutions** which meet the current needs and requirements in terms of connectivity and entertainment.

Based upon in-house technology, EK has a wide range of professional equipment which enables the generation of **multimedia environments produced in hotels**, either by upgrading existing infrastructures without any works being necessary, or by implementing advanced FTTR (Fiber-To-The-Room) systems over optical fibre.



SCALABLE WIFI COVERAGE



FAST AND SECURE (BYOD)
MOBILE CONNECTIVITY



TV, TDT, SAT AND IPTV CHANNEL
PROCESSING AND DISTRIBUTION



CREATION OF INFORMATION
CHANNELS



OTT - WIFI STREAMING SERVICES



ACCESS TO MULTIMEDIA SERVICES
WITH MOBILE DEVICES AND
HOSPITALITY TV



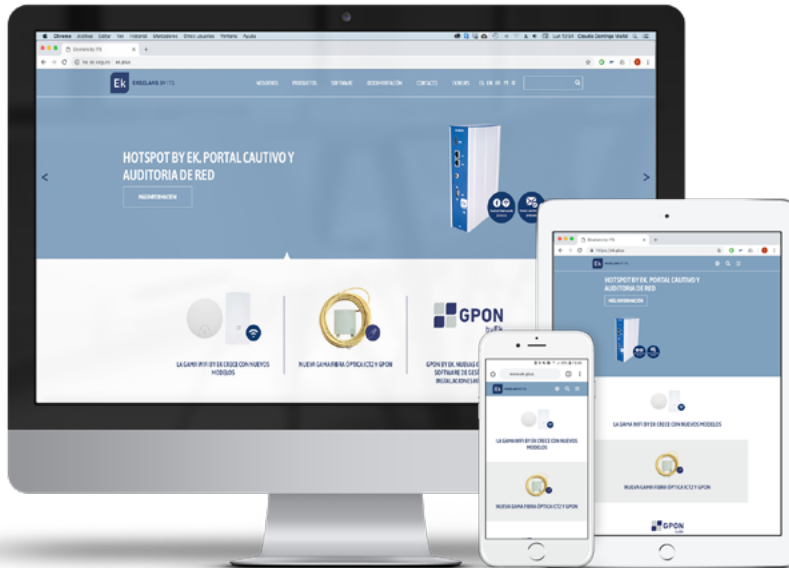
HOTSPOT, WELCOME PORTALS
DIGITAL MARKETING



SECURE INTERNET ACCESS WITH
INFORMATION CLASSIFICATION
AND NETWORK AUDIT



CHROMECASTING SYSTEM



- ✓ User-oriented design
- ✓ Navigation made easy
- ✓ Adapted to all devices: computers, tablets and mobiles
- ✓ Extensive product information

A city skyline at dusk, featuring prominent skyscrapers like The Shard and the Gherkin. Overlaid on the image is a complex network of glowing blue and orange lines connecting various points, suggesting a global or digital network. The text "ENTER THE EK WORLD. EXCLUSIVELY FOR PROFESSIONALS" is centered in a bold, white, sans-serif font.

ENTER THE EK WORLD.
EXCLUSIVELY FOR PROFESSIONALS

The Ek logo, consisting of the letters "Ek" in a white, bold, sans-serif font, enclosed within a white rounded square.

Ek

EKSELANS BY ITS



www.ek.plus



ek.plus



ekselansbyits

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