



EKSELANS BY ITS



# CORPORATE PRESENTATION

ENTER THE EK WORLD  
EXCLUSIVELY FOR PROFESSIONALS

## ABOUT US



### ITS PARTNER

**Ekselans by ITS (EK)** is the registered trademark of the company ITS Partner, a company founded in 2011 and dedicated exclusively on the design, development, production and distribution of professional telecommunications electronics.

Although a young company our members pool together over 30 years of experience in the sector, having created and developed leading industrial and R&D companies worldwide. It is particularly this experience which has enabled the EK brand to be present in the market with a range of innovative, competitive products and always with the clear objective of providing solutions to the telecommunications professional.



#### HEAD OFFICE

Sant Cugat del Vallès,  
Barcelona



#### CANARIAS SUBSIDIARY

Las Palmas de Gran  
Canaria



#### LOGISTICS CENTRE

Sabadell,

## ITS PARTNER GROUP

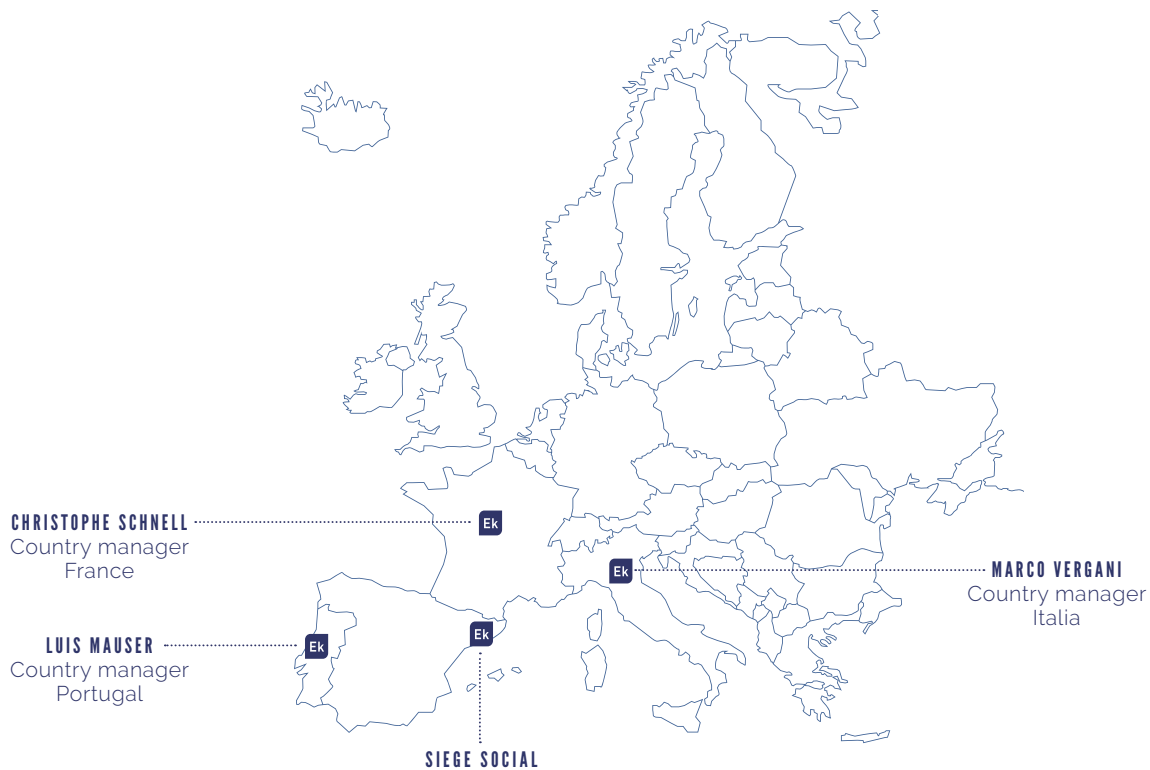


The **ITS Partner group** consists of **4 companies focused on engineering, development and distribution** of professional electronics for telecommunications





# EK SALES REPRESENTATIVES



## EK IN THE WORLD



**RUI MAÇAS**  
Export manager

Having a well-structured commercial policy and which is **geared towards professional distribution**, EK distributes its solutions in over 30 countries. This global vision enables us to draw upon the experience provided by the different international markets, which is reflected in the varied offer that is made available to clients, in many cases with products tailored to the needs of each country.



# R&D CENTERS



## R&D INVESTMENT



EK carries out significant investment in research, development and technological innovation. Our engineering teams - which have extensive experience in R&D, industrialisation and production of technological solutions - develop products that are manufactured following the highest quality standards. EK products are manufactured using software, electronics and own molds, with European production being over 60% of the turnover.

# THE EK RANGE



DISCOVER  
OUR PRODUCT  
FAMILIES



SMATV COMPLETE RANGE



REMOTE CONTROL MODULATORS  
AND REPEATERS



TRANSMODULATION  
HEADENDS



ICT 2: OPTICAL FIBRE AND  
DATA

CATV/HFC

CATV / HFC

GPON  
byEk

GPON



TDT/SAT ON FIBRE



INSTRUMENTS



VIDEO DOOR ENTRY AND  
ACCESS CONTROL

EKOAX

EKOAX



WIFI AND STRUCTED WIRING



HOTSPOT

SEKUR  
IP

SECURITY

EkCAST

EK CAST



## INSTALLERS AND EK. WHY CHOOSE US?



- ✓ Exclusive advice for **professionals**
- ✓ Dynamic company with **high investment capacity in development**
- ✓ **Spanish technology company** which invests in its in-house engineering
- ✓ **Classroom-based** and online training for installers
- ✓ **Pre and post sales technical support** for professionals. From the technical office, the responsible product managers of the different product ranges address with the utmost respect and professional rigour any queries which the installers may have.
- ✓ **Objective:** to innovate and offer professional solutions with the greatest possible dynamism, always paying attention to quality and the ability to generate business for our distribution network

## OPERATORS AND EK



EK collaborates with over **70 national and international operators, delivering high-level** technological solutions: transmodulation and transcoding head-ends equipment, signal encryption systems for secure communications, electronics and interconnection infrastructures on both coaxial as well as FTTH optical fibre, Over-The-Top systems, ...



GPON AND OPTICAL FIBRE



OTT - WIFI STREAMING SERVICES



EKOAX, COAXIAL INTERNET



NETWORK AUDIT SYSTEMS



IP TELEPHONY DISTRIBUTION  
PLATFORM



CATV / HFC





# HOSPITALITY SECTOR AND EK



EK offers the **hotel sector** with a wide range of **technological solutions** which meet the current needs and requirements in terms of connectivity and entertainment.

Based upon in-house technology, EK has a wide range of professional equipment which enables the generation of **multimedia environments produced in hotels**, either by upgrading existing infrastructures without any works being necessary, or by implementing advanced FTTR (Fiber-To-The-Room) systems over optical fibre.



SCALABLE WIFI COVERAGE



FAST AND SECURE (BYOD) MOBILE CONNECTIVITY



TV, TDT, SAT AND IPTV CHANNEL PROCESSING AND DISTRIBUTION



CREATION OF INFORMATION CHANNELS



OTT - WIFI STREAMING SERVICES



ACCESS TO MULTIMEDIA SERVICES WITH MOBILE DEVICES AND HOSPITALITY TV



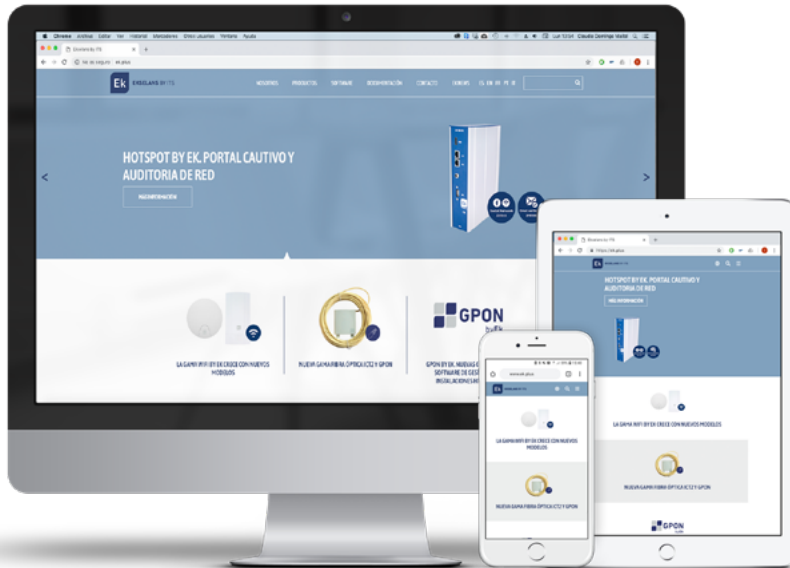
HOTSPOT, WELCOME PORTALS DIGITAL MARKETING



SECURE INTERNET ACCESS WITH INFORMATION CLASSIFICATION AND NETWORK AUDIT



CHROMECASTING SYSTEM



- ✓ User-oriented design
- ✓ Navigation made easy
- ✓ Adapted to all devices: computers, tablets and mobiles
- ✓ Extensive product information

A cityscape at dusk or dawn, with a network of glowing blue and white lines and nodes overlaid on the scene. The lines connect various points across the city, creating a sense of global connectivity. The background shows several skyscrapers, including the Shard in London.

ENTER THE EK WORLD.  
EXCLUSIVELY FOR PROFESSIONALS

The Ek logo, consisting of the letters 'Ek' in white on a white rounded square background.

EKSELANS BY ITS



**EKSELANS BY ITS**

**EKSELANS by ITS**

**ITS Partner O.B.S. S.L**

Av. Cerdanyola 79-81 Local C

08172 Sant Cugat del Vallès

Barcelona (España)

Tel: +34 93 583 95 43

info@ek.plus

[www.ek.plus](http://www.ek.plus)



@Ekselans by ITS



@ekplus

### **Delegado Cataluña, Baleares y Andorra**

Jordi Rovira

Móvil: 646 241 121

jordi.rovira@ek.plus

### **Delegado Zona Levante**

Enrique Minguet

Móvil: 667 397 034

enrique.minguet@ek.plus

### **Delegado Zona Norte**

Víctor Fernández

Móvil: 699 590 368

victor.fernandez@ek.plus

### **Country manager Portugal**

Luis Mauser

M: +351 917 601 306

luis.mauser@ek.plus

### **Delegado Zona Centro**

Pablo Gasca

Móvil: 606 316 184

pablo.gasca@ek.plus

### **Delegado Andalucía**

Marcos Cuesta

Móvil: 628 708 298

marcos.cuesta@ek.plus

### **Delegado Canarias**

Luca Quinteri

Móvil: 676 198 007

luca.quinteri@ek.plus

### **Country manager Italia**

Marco Vergani

Tel: +39 349 26 48 583

marco.vergani@ek.plus

### **Export manager**

Rui Maças

Móvil: 34 666 228 147

rui.macas@ek.plus